

# Mark Weinmann

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## **Professional Summary**

### **Senior Project/Program/Portfolio Manager**

Project/Program/Portfolio Manager in IT and Business Operations - with over 15 years experience at Fortune 500 companies, a proven record of success including developing and implementing solutions that maximize productivity, reduce operations cost and increase customer satisfaction. Experience includes:

- A solid 15 years at SBC, Inc. managing the entire software development lifecycle for multiple products and releases.
- Implementation of best practices in project management processes and establishment of a PMO.
- Assisted in implementation and operations of Portfolio Management process in energy industry company managing a 10+ million portfolio of projects.
- Extensive technical project management experience for multiple product application development and nationwide system implementations. Experience managing large and small teams both local, remote, and outside vendor.
- Delivered multiple business process improvements to implement systems and improvements faster, cheaper, and with improved quality.
- Areas of expertise include:
  - Project Management
  - Program Management
  - Portfolio Management
  - Strategic and Business Planning
  - Managing Application Development
  - Business Process Analysis
  - Full Range of QA testing, release, and product management
- Skilled in all Microsoft Office applications including Word, Excel, PowerPoint, Access, Project, Front Page. Also well versed in web content management and HTML.

**Experience**

September, 2005 to Present

**Chevron Corporation**

San Ramon, California

**SENIOR PROJECT/PROGRAM MANAGER**

Senior Project/Program Manager for Global Lubricants IT and Global DS PM Center of Excellence projects. Managed a team of PMs and multiple projects in Global Lubricants and Global Manufacturing with a total budget of over \$7MM.

- Led and managed a team of PMs managing a portfolio of over 20 projects with a success rate of 95% (on time/on budget).
- Participated in Project Olympic as GLIT PM for ESS (Existing System Support) to develop and insure all existing interfaces to SAP functioned in the Olympic environment.
- Recently managed a \$2.2MM GMfg. project delivering on all objectives under budget and ahead of schedule.
- Developed and led a program for the OCS (Operational Control System) application for Global Lubricants Supply Chain operations.
- Assisted in the establishment of the Downstream PM Center of Excellence including ongoing PM competency efforts and development.

March 2003 to July 2005

**Amdocs, Inc.** (under contract with SBC, Inc.)

St. Louis, Missouri

**SENIOR BUSINESS PROJECT MANAGER**

Project Manager and Liaison to Sales and Marketing organizations for SBC Directory Operations with focus on meeting client's IT needs by delivering systems and process solutions.

- Led and managed cross-functional team in defining customer requirements and content for new web-based CRM system increasing functionality and productivity.
- Managed CRM Portfolio for customer implementation.
- Analyzed requirements and developed all testing criteria tracking all individual cases back to original requirements reducing overall test time by 25%.
- Managed major customer release from requirements to pre delivery phase with interim releases for customer specific customizations, acceptance testing, and initial training development.
- Facilitated conversion of 4 regions of Marketing and Sales data into one National database allowing for standardization of business processes.
- Implemented formal project management and initialized a PMO structure. Trained/mentored PMI certified project managers in the specifics of application software development processes.

October 1989 to March 2003

**SBC, Inc.**

Anaheim, California &amp; San Francisco, California

**SENIOR BUSINESS ANALYST & SENIOR PROJECT MANAGER**

Project Team Leader, Senior Business Analyst and Liaison to Sales and Marketing operations within SBC Directory Operations IT organization. Focus on project management, new product development, system upgrades, and documentation/communication of business processes. Positions held in Project Management, Business Analysis, Business Process Development, Product Development, PMO and Training & Development.

- Developed and implemented AM1 system (IT and supporting business processes) on schedule and within budget increasing ad production and average

- of 25% reducing production employee cost 30%.
- Analyzed and developed new production processes as part of a large scale business reengineering effort that reduced annual costs by \$23M. Recognized for efforts with President's Quality Award.
- Directed new product teams in entire project life cycle (defining, developing, testing) implementing several new products, enabling Sales to produce several million dollars in revenue.
- Organized Sales and Marketing clients in SDLC and Project Management skills increasing their effectiveness in managing and tracking new products implementations.
- Worked on team to Implement formal project management processes and initialize a PMO structure. Trained/mentored project managers in the specifics of application software development processes.
- Successfully managed matrixed teams, both local and remote, with emphasis on quality, technology, and meeting milestones.
- Responsibilities included driving teams to their development milestones, issue resolution tracking, implementing effective, best practice SDLC, and rapid development methodologies and processes, product release plans, and metrics.

## **Education**

**Bachelor of Arts**, Communications, Magna cum Laude,  
California State University, Fullerton, Fullerton, CA

**Associate of Arts**, Communications, High Honors,  
Saddleback Community College, Mission Viejo, CA

### **Other Education**

- Certified Project Management Professional (PMP) by Project Management Institute (PMI), Since September 2005
- Candidate for Program Management Professional (PgMP) by PMI, January, 2009
- Certified in CPDEP and CPDEP for IT, Chevron Corporation Project Management Methodology

## **Affiliations/Awards**

- Honored Volunteer, Cowell Community Association, 2009
- Member and PMP, Project Management Institute, 2005 to Present
- President's Quality Award, Runner-up, 1999, SBC Directory Operations
- Council of Leaders, 2000, SBC Directory Operations

## **Community Leader/Volunteer**

An active member of my community in several groups in varying leadership roles leading volunteers to fulfill the objectives of the organization.

- Appointed to City of Concord Community Services Commission in 2009. Tasked with working with community groups to determine eligibility and award of CDBG funds.
- Treasurer of Clayton Valley HS Parent Faculty Club 2008-2010. Responsible for finances and fundraising with budget responsibility of over \$100K
- Project/Program Manager for Cowell Smokestack Demolition and Restoration Project in 2009. Served as volunteer PM for community association's project and led volunteers and contractors in a successful execution of the project with no incidents, on time, and under budget.
- Volunteer and involved as a leader in community groups for more than 15 years.